

**Lake Geneva Yacht Club
Board of Directors Meeting
January 7, 2012**

A regular meeting of the Lake Geneva Yacht Club was held at Lake Geneva Yacht Club on January 7, 2012, at 9 A.M.

Present: John D. Simms, Jr. Commodore
Donald Holst, Vice Commodore
F. Terrance Blanchard, Treasurer
John Kivlin, Rear Commodore
John DeCarlo, Secretary
Michael Keefe, Past Commodore
Directors:
William Bentsen
Dana Rolander
Steven Boho
Thomas Larimer
Rodney Rieger
James Smith
Andrew Wilson

Excused: Paul Wood
Frank Davenport

Non Board Attendees: Bob Winter
Ellen Bentsen
George Kumer
Gerry Millsap
Kevin Jewett
Kim Bliss

Document Approval- Minutes of Previous Meeting:

Bill Bentsen made a motion to approve the minutes of December 3, 2011 meeting of the Board of Directors. Motion seconded by James Smith. Motion approved unanimously

Commodores Report:

John Simms reported that the employee review was completed. We presently have the majority of the LGYC committee positions filled and he thanked those for stepping up again this year.

Vice Commodores Report

Building # 1 deferred to new business.

Rear Commodores Report:

Parent race will be placed on the LGYC race schedule.

Secretary Report

John DeCarlo deferred to Kim Bliss to report on the face book page and the new web site progress. We now can be located on face book and hopefully use will expand going forward. Kim presented the new web site concept and cost. Terry Blanchard suggested we delay final approval pending the review of any pre-existing contractual obligation with our previous vender. John DeCarlo and Paul Wood have expressed their approval of this transition since the present site has significant limitations.

Treasurers Report

See financial report attached

A/R Aging Summary review: Carl Roth has a significant unpaid balance and Terry Blanchard suggested that a letter be sent that informs Carl Roth that "we will be voting on a notice of expulsion at the next meeting."

Terry reviewed a billing problem with certain membership categories. He made a motion that all members other than regular members and senior must have a valid credit card on file. The credit card will be charges for any balances which were 30 days past due. The motion was seconded by John Kivlin. The motion was approved unanimously.

Motion made by Terry Blanchard that a rule change to alter the \$250 yearly minimum be changed to a \$250 food and beverage minimum for the period of May 1st to Sept 30. Motion seconded by John DeCarlo. Motion defeated

Terry requested that we alter the present credit card billing system. We presently have two programs which are in conflict with our agreement with both vendors. He will work to obtain a preferred rate with our bankers.

Terry presented the revised and corrected budget for 2012. Motion to approve the revised budget was made by James Smith. The motion was seconded by John DeCarlo. The motion was unanimously approved.

Discussion regarding the operational plans for the LGYC on Thursday nights was deferred to new business.

Managers Report

Kim presented proposal from Bronenkant web design. It fulfills the majority of our web site needs. It allows for better e-blast use and uses the word press platform which is quite user friendly. Kim presented the new web site concept and cost. Terry Blanchard suggested we delay final approval pending the review of any pre-existing contractual obligation with our previous vender. John DeCarlo and Paul Wood have expressed their approval of this transition since the present site has significant limitations.

There was a question regarding placement of race results on the web site-Bob Winter will discuss this with the representative from Bronenkant. Motion presented by Don Holst and seconded by John Kelvin to approve the new web site company. After a discussion a motion was made by Rod Rieger to table the motion. The motion was approved.

Party Plans- Kim is working on plans to attract one wedding for this spring at LGYC. She is carrying on conversations with several wedding planners and Best Events from Janesville. Meetings are ongoing with CISCO to revise and improve the menu and the food operations.

The board gave approval to allocate \$350 to replace the broken glass on the 1st floor.

Motion to approve the Officers Report was made by John DeCarlo. Motion seconded by Rod Rieger and unanimously approved.

Committee Reports

Race committee (John Kilvin)

No report

Judges Committee (Chair- Jane Kelvin)

No report

House, Ground and Waterfront (Chair-Don Holst)

No report

Membership Committee (Chair- Jordon Gray)

John Holland has requested membership and plans on sailing in the mc-fleet

Need to continue the trial membership program and requested that Kim and Jordon come back with a plan for 2112

We are hoping to begin promoting the LGYC by submitting results to the local community paper. Steven Boho advised Jordon that he can give him some assistance in this since he has been doing this for the great keel boat club

Rights and privileges of parents of junior members needs to be discussed as new business at next meeting

Finance Committee Report

Robert Winter

See Finance committee Report Com

The Proposed \$250,000 Bond Issue

1. The face value of a bond will be \$1,000.
2. The annual interest rate will be 3%.
3. The bond's issue date (Anniversary Date) will be August 1, 20xx.
4. The bond principal will be repaid in five equal, annual installments beginning one year after the first Anniversary Date of issue.
5. The bond interest will be due and payable annually on the Anniversary Date of issue.
6. There will be no early retirement feature.

Motion to accept the proposed bond issue was made by John DeCarlo. Motion seconded by Don Holst. Motion unanimously approved.

Long Range Planning Committee

No report

Social Committee (Chair-Michelle Simms)

No report

Publications and Communications (Chair –John DeCarlo)

No report

Trophy Committee (Chair- Bob Pagel)

History and Archives Committee (Chair- Ellen Bentsen)

No report

Merchandise Committee (Chair- Art Larson)

No report

Ad Hoc Committees

New Clubhouse Committee (Chair- Michael Keefe)

Michael has met with the architects and we are expecting an updated design within the next few weeks that can then be submitted to a number of commercial contractors.

Michael discussed the property tax issue. He underscored the fact that there is no contractual agreement with Fontana and since this is never legally possible we are presently at risk for a property tax increase. This situation does not change if we alter our building and in reality the assessed value is based more on the land value and not the structures on it. In actuality a single specialty use building should not greatly increase property values.

Operations Committee (Chair –Rod Rieger)

Desire donations to be tax deductible

Need to maximize the valuation of the property so the sailing school can evaluate how much money it could in clear conscience have donated to the project

We may require the re-writing of the lease on a line by line basis. It was felt that it is time for the sailing school to present their objections to the present lease agreement.

We need to look at the design from the perspective of conflicts in flow and activity between the LGYC and GLSS.

We are waiting for the GLSS attorney to comment on joint activity and the possible mechanisms that are available to accomplish this.

Funding Committee (Co-Chair Bill Bentsen and Charles Colman)

Charles Colman and Bill Bentsen wish to emphasize to the Board that in their opinion the success of the fundraising campaign conducted by the Yacht Club and the Sailing School will depend on first attracting leadership gifts in significant amounts. These gifts will serve two purposes: they will provide a positive signal to the membership that the campaign for a new facility can succeed, and they will provide a strong incentive and source of encouragement to the individual member to participate in and support the campaign. Charles and Bill will discuss these points at a meeting later in the day with members of the GLSS Fundraising Committee.”

Motion was made by Terry Blanchard to approve the committee reports. Motion was seconded by Smith. The motion was unanimously approved.

Additional Reports

Fleet Captain (Steven Boho)

As soon as practical he will compile a list of fleet participants with the help of Julie Navin.

New Sailing Center (Kevin Jewett)

The GLSS in coordination with the ILYA is moving forward with the 420 program for the post X-boat sailor. They would like to participate in a multi-lake program for young sailors to race 420's. Our program would be on Tuesday and Thursday. There was much debate on the philosophical conflict of interest in the GLSS promoting racing programs to none LGYC members. Jim Smith expressed the ILYA view and we all felt that additional discussion is needed to move forward. Kevin in addition proposed the hosting of the optimist trial in April 2013. This was apparently awarded to Pewaukee but they do not have enough water for the event. There is a proposal to share responsibility with Pewaukee and hold the event at Lake Geneva. The board felt we needed additional information before a decision could be made.

New Business**Membership**

Motion to approve all the membership changes was made by Jim Smith. Motion seconded by Terry Blanchard. Motion approved unanimously

The suggestion was to move Bill Huck to senior member. This may possibly placate his dissatisfaction with the food minimum.

Corporate Resolution

A motion was made by James Smith and seconded by Terry Blanchard to approve the signature of Terry Blanchard and John Simms Jr. on the corporate resolution to borrow document. The motion was seconded by Terry Blanchard. It was noted by Rod Rieger that the document names the LGYC as a corporation for profit. The question as to the accuracy of the document led Jim Smith to amend his motion to allow the LGYC designees to sign this document and/or the more appropriate document as determined by conversation with the BMO Harris Bank representatives. Motion unanimously approved.

Mortgage Refinancing:

Terry Blanchard proposed a \$150 K pay down of the mortgage with BMO so that a preferred rate can be obtained. Michael Keefe suggested that he be involved with this negotiation. A motion was made by Jim Smith to allow Terry Blanchard and Michael Keefe to proceed with the negotiations of the refinancing of the debt with the board's approval of a potential pay down of up to 150 K. The motion was seconded by Michael Keefe. The motion was unanimously approved.

Repair of roof of Building #1.

Don Holst reviewed the history of the roof evaluation during the last year and Michael Keefe noted that the repair has been budgeted for 2012. Don felt there was some urgency due to the expected increase in steel that occurs over the summer months. Signing now would lock in our material costs. Terry requested that he receive the bids and Don reviewed his two bids with the board. There is an upfront payout of 32 K. It was suggested that we sign at the end of our grace period of 30 days. Motion was made by Steven Larimer to proceed with the repair of the roof of building #1. Motion was seconded by Michael Keefe. The motion was approved

Adjournment

Motion to adjourn was made by James Smith. The motion was seconded by Rod Rieger. Motion unanimously approved.

Respectfully submitted,

John DeCarlo
Secretary