

**Lake Geneva Yacht Club
Board of Directors Meeting
July 6, 2013-APPROVED**

A regular meeting of the Lake Geneva Yacht Club was held at Lake Geneva Yacht Club on July 6, 2013

Call to order 1 PM

Present: John D. Simms, Jr. Commodore
Terry Blanchard, Vice Commodore
Rodney Rieger, Rear Commodore
Tim Doran, Treasurer
John DeCarlo, Secretary
Michael Keefe, Retired Commodore
Directors:
Kristin Gannon
Steve Boho
Jay Jones
Bob Winter
Andrew Wilson
Frank Davenport
Dan Barker
Steve Boho
John Kivlin

Not Present Tom Larimer

Non Board

Attendees: Gerry Millsap, David Gallagher, Don Holst, David Williams, David Navin, John Anderson, Don Holst, Robert Pegel, Jim Smith, Kathy Smith, Ellen Bentsen, Bill Bentsen, Tea Freytag, Buddy Melges, Charles Colman, Diana Colman, William Freytag, Joan Freytag, Bill Barrett

LGYC Staff Michael Moore, Operations Manager

Document Approval

Minutes of Previous Meeting

A motion to approve the July 2013 Board of Directors meeting minutes was made by Michael Keefe and seconded by Rod Rieger. The motion was approved.

Officers Report

Commodores Report (John Simms) summer is here! Sailing is in full swing and the race committee has managed some real nail biters. Thank you to all the committee members that show up-wind or no to set up our races. We sailors truly appreciate your effort.

Speaking of thanks-a big "THANK YOU" to the social committee for another great family event. The children really had a great time and you all did such a nice time setting up, decorating and entertaining everyone. Thank you also to John DeCarlo for his tiresome work photographing and posting such

memorable events. It really is nice of John to spend so much time on insuring we capture our history- while we are living it!

We have a number of exciting regattas yet to come. Please come and enjoy the events and maybe offer a little help as well to insure our participants have great memories of their time at our club.

Your fund raising committee is continuing to experience great success and we thank all the members that have responded to our most recent call for support. The timeline is getting shorter and we see the finish line in sight. Today we will continue our discussion of our next step(s) and/or options to achieve the goal of the membership-to build the new clubhouse.

We have our Nominating Committee in place with Art Larson (former Commodore) heading up the committee. We will be saying good bye to a number of Directors and looking for some new people to help us lead the club. If you know individuals you would like the committee to consider, please contact Art.

Vice Commodore (Terry Blanchard)

Crane 4 has been inoperative for part of June, with a number of electrical problems. We have had some service work performed. It is currently operational and we believe will be reliable.

Kitchen –The blower has been replaced in an effort to eliminate the smoke. We have added fans in the kitchen as well. The situation is improved, but it still is not great. We created further electrical problems in the clubhouse with the new blower which required repair.

Food & Beverage

a. Revenues improved in June, but labor continues to run higher than budget. We believe we have the labor running better now.

May 31 food inventory was botched, so we do not really understand our food cost for the month, which will also impact June.

We continue to have personnel issues in the kitchen, which has had a very negative effect on the club. We continue to try to sort this out.

b. Busy July - Independence Day Party – July 3

c. GLSS regatta – July 8-10

d. 420 National regatta – July 11-13

e. Private Party – July 27

We have terminated Richard the chef this morning.

Rear Commodore (Rod Rieger)

Regatta schedule is going as planned. The GLSS and 420 regattas are coming up this week. We now have a floating 100 ft. tow rope on boat #2. The Trophy banquet for both seniors and juniors is on the evening of the trophy dinner. Appreciation dinner is on the weekend after the Melges 24 regatta to be held in a tent on the deck with heat lamps. A back up plan for Abbey Spring is in place. The Melges 17 national regatta is moved up one day to August 22, 23, and 24. Michael has been notified to change the web site calendar date.

Secretary (John DeCarlo)

We have hired an intern to assist in social media. He is limited to 10 hours per week at \$12 per hour. We will take each week at a time to see how he can assist us.

Treasurers Report (Tim Doran)

Addendum #1

For the month ended May 31, 2013, revenues were \$126.2 compared to budget of \$148.2 and prior year of \$142.7. Total expenses were \$44.3 vs. budget of \$67.1 and \$62.7 in the prior year. Net income was \$44.3 compared to budget \$81.1 and \$80.0 in 2012. For the year-to-date, revenues were \$292.8 compared to budget of \$321.7 and \$339.7 in the prior year. Expenses were \$208.1 compared to budget of \$226.9 and \$209.0 last year. Net income was \$84.7 compared to budget of \$94.8 and \$130.7.

We have 218 members at May 31, 2013.

We added two new members in May, one regular and one junior. We had one regular member resign and expelled one regular member for non-payment of dues. We are down seven members as compared budget and 11 from December 31, 2012, excluding temporary members.

GLSS- Joe Kutschenreuter No report

Fleet Captain- Steve Boho

GLSS Corporate Team Building Event held June 28, 2013 was a big success. Eight boats participated, 5 Sonars, and 3 Melges 24's. 40 participants with limited experience sailed beautiful 15-18 knot conditions. Special thanks to Bob Winter, Don Holst, Frank Davenport, John Zils, T Freytag and Steven Boho. This event serves well as an example of how we can promote the sport of sailing and Lake Geneva Yacht Club Membership as well. This event also shows how well the GLSS and LGYC membership complement one another work well together. We may not garner a member directly from this event; however programs like this create a buzz that eventually will lead to positive results.

Melges 17 Nationals have changed their racing schedule from a Fri, Sat, Sun format to a Thru, Fri, Sat format. Michael Moore has been updated on this change (via e-mail) and Rod Reiger and I have decided to continue Club racing as scheduled on Thursday and Fri.

Paul Wood, Steven Boho, Joe Kutchenreiter, Don Holst and Kristin Gannon have been working on a July 24 "beer can race". The motivation here is to have is to have the 5 GLSS Sonars out racing with whoever would like to join in an informal, casual race to get potential members out on the water. We are going to promote to sailing school parents, older sailing school students, prospective members, friends of members who may be prospective members, spouses of active members and any current member who is not getting on the water enough. We would also ask the Geneva Lake Keel Boat Club to join us to round out the excitement. Any sailboat would be welcome. We would like to have a get together with food and drinks afterward. We would like to try this, see what works and have similar future events.

A motion to approve this event was made by Dan Barker and seconded by Michael Keefe. The motion was approved. Kristin Gannon will assist Steve Boho on this event.

Clubhouse Operations- Michael Moore- No report

Committees

BMSC Funding- (Charles Colman & T Freytag)

Addendum #2

Buddy and Tea have had some meeting around the lake and are optimistic that additional bigger donors will step forward. There are some unofficial donations that may be substantial. The letter to the membership has resulted in renewed interest from members with a total of 58 members donating. We feel this represents only 1/3 of the potential LGYC donors. 10 to 12 non member donor's account for about \$625,000 donated money. The builder has given us a date of July 8th to decide on moving forward. Since the money has not been raised the contract will not be signed. Julie was requesting assistance on sign up on Monday morning GLSS sign up. T. Freytag will discuss this with Joe and Julie.

House and Grounds- (See Vice Commodore Report)

Membership and Long Range Planning- Kristin Gannon

Kristen reported on the utilization of the temporary GLSS family membership. We have distributed 23 temporary membership cards and to date 10 families have utilized the club for lunches. Payment is by credit card and they will be followed up by Julie as potential new members. Most of the families are appreciative of the program and no abuse of the privileges has been noted to date.

Finance- Bob Winter- (Funding Discussion)

Bob reviewed the pledges and donations to date. Bob reviewed the various options available at this point with fund raising at its present level. GLSS may ask the yacht club for an additional year to raise funds.

Alternative concepts:

Make available the \$ 750K back stop loan to the GLSS without the necessary 750 K verified pledges

Special assessment to the LGYC membership

Raise an additional 250 K with the sale of \$1,000 bonds at 3% interest

Hold sailing school to agreement and grant a one year extension

Hold sailing school to agreement and do not grant an additional year and reassess the scope of the project in line with the monies raised.

Building projection cost is \$2.25K and need \$1.5K cash by August 31 and 750K in pledges

Mike Keefe discussed the possibility of the addition of an assessment along with a bank loan and to utilize the donations we have to date so that we can proceed with the building.

Bob Winter discussed the costs associated with a new building and question if the number from the builder included tables, chairs. Etc. The basic kitchen is included in the quote. It was noted that \$2,451,000 is an all in number.

Freytag noted that we now have cash of \$213K and pledges of \$1.12 million. We would have \$1million in cash if everyone met their pledges for 2013. We have additional pledges for 2104 and 2015. This included \$650K non member contributions.

Bob Winter suggested that we inform the builder to go ahead with plans at a cost of \$161K. We will still have until August 31, 2013 to make a final decision

Terry made and withdraws the following motion: That the funding date be extended to October 1, 2013 and that funding be arranged for shortfall in fund raising. The board to evaluate and make recommendations for an assessment and construction to commence upon completion of financing with a target date of October 31, 2013.

A motion was made by Bob Winter and seconded by Andrew Wilson that the LGYC will reimburse one half of the preconstruction money up to total of \$100,000 to be reimbursed if the project does not go forward by Dec 31,2014. The motion was approved'

John Simms and Tea Freytag to get a letter to membership with a status of the present fund raising activity with a reference as to the potential need for an assessment.

Social- Michelle Simms-No Report

Publication sand Communications- (See Secretary Report)

Trophy - Bob Pegel

Bob reminded the board that we need the return of trophies. A member (name withheld from minutes) was presented as a candidate for US Sailing Van Allen Clark Sportsmanship Award. Motion to approve member for award was made by Tim Doran and seconded by Jay Jones. The motion was approved unanimously. The trophy diner will be a combined event on Labor Day weekend.

History and Archives- Ellen Bentsen- No report

Merchandise Committee- Julie Navin –No report

New Clubhouse-Mike Keefe- No report

Operations- Rod Rieger-(No Report)

Nominating Committee-(Chair-Art Larson, John Zills, Jim Petersen)

Old Business

Trophy Party: See above

New Business: None

Membership:

New: Christian Karabas-Junior Member (pre-approved)

Resigning: Barney Crook-non-resident

Al Gray-associate

Motion to approve the membership changes was made by John DeCarlo and seconded by Rod Rieger.

The motion was approved.

Next Meeting – Saturday, August 31, 2013 2:00pm. Annual meeting on August 31 at 4PM

Adjournment

Motion to adjourn was made by Michael Keefe and seconded by John DeCarlo

Respectfully submitted,

John DeCarlo,
Secretary
July 15, 2013