

**Lake Geneva Yacht Club
Board of Directors Meeting
February 2, 2013**

A regular meeting of the Lake Geneva Yacht club was held at the Lake Geneva Yacht Club on February 2, 2013 at 9:05 a.m.

Present: John Simms, Jr. Commodore
Terry Blanchard, Vice Commodore
Rod Rieger, Rear Commodore
Tim Doran, Treasurer
Directors:
Dan Barker
Steve Boho
Kristin Gannon
John Kivlin
Bob Winter

Not Present: Frank Davenport
John DeCarlo
Jay Jones
Mike Keefe
Tom Larimer
Andrew Wilson

Non Board Attendees: Gerry Millsap, Don Holst, Bill Bentsen, T. Freytag, Joe Kutschenreuter, George Kummer

LGYC Staff: Pam Hilton, Executive Secretary
Michael Moore, Operations Manager

Document Approval

Minutes of Previous Meeting

A motion to approve the December 1, 2012 Board of Directors meeting minutes was made by T. Blanchard and seconded by D. Barker. The motion was approved.

Officers Reports

Commodore's Report (John Sims, Jr. (Ret.))

Commodore Simms reported that the final agreements had been negotiated and signed by the respective representatives from both the GLSS and the LGYC on 1/1/13. He also reached out to the Directors to ask for volunteers to drive and energize the Membership Committee. Commodore Simms additionally asked the BOD to try to become more involved in other aspects of the club's operations.

Vice Commodore (Terry Blanchard)

The metal boat ramp on the west end of the property is badly in need of immediate repair or replacement. Former Commodore Mike Sherin both designed and directed the original fabrication and has graciously volunteered to direct the rehabilitation. Repair cost estimated at \$3.5K-\$4K vs. replacement estimate of \$20K. Winter storage on budget @ \$47.8K Kitchen has been both cleaned and painted. Still looking to fill the Chef position. In discussion with Novak's for possible food preparation service. Suggested scheduling (no date set) a wine tasting event this year.

Rear Commodore (Rod Rieger)

Presented a spreadsheet of past LGYC Regatta hosting and bid submissions from 2008-2015 showing all classes. Discussed current outstanding regatta bids for both ILYA & National events from 2013 through 2015. After reviewing and prioritizing the events R. Rieger motioned to approve the LGYC bid for the 2014 ILYA E Scow Invitational, seconded by K. Gannon. After discussion an amendment to the motion was made by T. Doran as follows: To approve the bid conditional on E-Scow Fleet approval, seconded by J. Kivlin. The motion was approved.

R. Rieger motioned to approve the LGYC bid for the 2015 ILYA Championship Regatta, seconded by J. Kivlin. The motion was accepted.

R. Rieger motioned to approve the LGYC bid for the 2015 ILYA X Boat Championship Regatta, seconded by T. Blanchard. After discussion R. Rieger amended his motion as follows; to accept the 2015 ILYA X Boat Championship contingent on not receiving the 2015 ILYA Championship Regatta. The motion was approved with one opposed.

The M24 Fall Regatta possible dates were discussed. Historically the M24 Fall Regatta has been held in early October. Because of the M24(Worlds?) will be held on October in San Francisco, S. Boho M24 Fleet Captain recommended moving the LGYC event to September. Moving the date to September serves several purposes; to avoid conflicting with the (Worlds?) which will pull boats away from our event and we may attract boats headed west to use the M24 Fall event to "tune-up" for the worlds. A suggestion to offer free boat storage for the week or two after the event. R. Rieger motioned to schedule the M24 Fall Regatta for September 9/13-9/15, seconded by B. Winter. The motion was approved with one opposed.

Secretary Report (John DeCarlo) No Report

Treasurer Report (Tim Doran) Reviewed December 2012 Financial report. Revenues were lower than budget as were expenses. Highlighted the membership totals as a concern going forward as it impacts the revenues needed to fund current and future financial obligations. See summary for additional details.

R. Rieger motioned to approve the Officer's reports, seconded by J. Kivlin. The motion was approved.

BMSC Fundraising Status (Tom Freytag) T. Freytag reported that the fundraising was progressing and at the end of 2012 the BMSC had approximately \$610K in pledges and \$200K in cash deposits. T briefly discussed distribution of pledge amounts. Plans to raffle either a M20 or M24 through the Melges Boat Works were being considered. Buddy has begun contacting potential benefactors and expects some level of participation. T recognized the volunteers that have started the telemarketing campaign; specifically Don Holst as having great success in securing commitments for direct donations and pledges.

GLSS Report (Joe Kutschenreuter, Executive Director) NOR for Dinghy Fest, 7/8-7/10 has been posted on-line and applications are being accepted. Discussed a proposal for a change in the scoring of the A&B X-Boat Series. The proposal is in the event the Wednesday A Series is not scored to score that race on the following Friday B Series race. It was suggested to solicit an opinion on the change of scoring prior to implementing changes.

New Facility Update (Rod Rieger) Final documents had been prepared for signatures after the last contingency was resolved. It was agreed that the LGYC would lease back from the GLSS the three boat storage buildings but retain ownership of the piers, boat launch ramps and boat lifting cranes.

D. Holst questioned the YTD legal expenses for the new facility. It was suggested that both organizations better understand and memorialize the YTD expenditures prior to the beginning of construction. A review by the LGYC Finance Committee was suggested as to the mechanics of the progressive payments as required by the General Contractor.

Fleet Captain (Steve Boho) Discussed the proposal to develop a handicap system for the M24 B Series. Proposal was to have the fleet leaders start one minute late or have the fleet beginners start at the one minute mark. Neither proposal was well received by other One Design fleets. It was suggested to encourage more fleet participation on Wednesday nights, try to “pump-up” the series. M17 Fleet is not interested in moving the Thursday night series to Wednesday. Sonar fleet needs to be revived, boats may need some maintenance. Sonars should and could be used to promote Beginner Adult Sailing as an entry point to participation in club activities. A discussion about considering establishing a variety fleet similar the Great Keelboat Club or a PHRF type fleet. Will explore ways to engage both aspects.

Committee Reports Historical and Social Committees submitted written reports but were not presented. The Historical committee is interested in arranging an exhibit to commemorate the 75th Anniversary of the GLSS. The “Big Foot Too” A Scow Model was in transit and due to arrive on or about 2/4/13 at the LGYC. Displayed the on-line virtual trophy room from the LGYC website and all agreed it well represents the sailing history of the club.

Social Committee submitted the calendar of social events for the upcoming season. Dates will be posted on the LGYC website calendar. B. Bentsen commented that the lack of the club’s Christmas Party this year did not go unnoticed and requests the Social committee consider adding the event to the 2013 calendar. E.C. will discuss with committee about off season events. A suggestion to consider awarding individual race trophies immediately following races was discussed as well as moving the Awards Dinner back to Labor day Weekend to increase interest and attendance. E.C. will discuss, decide and advise accordingly.

Manager’s Report (Michael Moore) Reviewed website homepage enhancements. Discussed and displayed various examples of graphics to depict the BMSC fund raising goals and progress. T. Blanchard suggested showing pledges as well as actual dollars collected. Attempting to merge Race and Social Calendars. Race results posting will be changed to enable members to see entire series results. B. Winter and M. Moore will continue to work on fine tuning. Google ad word campaign on hold until we define our product. Discussed several potential private events being considered for July and August. We need literature from the BMSC for fund raising inquiries. Advised we update the Aloha POS System for more comprehensive integration with our QuickBooks system for a cost of \$500.00. T. Doran approved the expenditure. We informed the GLSS we want them to include lunches in the program fees to help support the F&B operation. By including the lunches it will make ordering provisions more accurate because of the predictability. We will still be mindful of children with special dietary needs.

Trial memberships are not fulfilling the expected outcome which is the conversion to Regular LGYC memberships. To accommodate the GLSS weekday programs however, it was suggested by T. Blanchard to offer a Temporary Membership. The intention would be to offer immediate family of a student in the program an opportunity to utilize some level of amenities the LGYC has to offer for a limited period of time. One of the objectives would be to drive business to our F&B operation. T. Blanchard will create Temporary Membership proposal for review and approval. T. Blanchard motioned to discontinue the Trial membership program, seconded by B. Winter. The motion was approved. E.C. will discuss, decide and advise accordingly.

New Business-Membership changes T. Blanchard motioned to approve the New Applications and changes as submitted, seconded by B. Winter. The motion was approved.

B. Winter motioned to accept the Resignations as submitted, seconded by T. Blanchard. T. Doran amended to the motion to accept the resignations retroactively to 1/1/13 as to not be billed for January. The motion was approved as amended.

G.Millsap requested an Honorary Membership for Ken Bell for his long membership and service; tabled.

M24 New Class Perpetual Trophies (Steve Boho) In recognition of the M24 Class A Series winner, Commodore John Simms, Jr. offered to donate a perpetual trophy. In recognition of both the M24 Class B Series and Length of the Lake Race winners, Steve Boho generously offered to donate both perpetual trophies. Motion to accept the donated trophies by B. Winter, seconded by J. Kivlin. The motion was approved.

Motion to adjourn by R. Rieger, seconded by S. Boho. The motion was approved.